ANY CHALLENGE. ANY RISK. ANYWHERE IN THE WORLD.

Grow your business with confidence by protecting your future and ensuring that your employees are securely invested in it. Gallagher’s holistic approach keeps your best interests in focus.

HIGHLY SPECIALIZED. DEEP EXPERTISE.

Commercial Insurance & Risk Management
- Alternative Risk & Captives
- Casualty
- Commercial Surety & Bonds
- Financial Products
- Global Risk Management
- Loss Control
- Management Liability
- Multinational Client Services
- Property
- Trade Credit & Political Risk
- Workers Compensation

Benefits & HR Consulting
- Executive Benefits
- Health & Welfare
- Healthcare Analytics
- Human Resources & Compensation
- Institutional Investment & Fiduciary Services
- Life/Wholesale
- Multinational Benefits & Human Resources
- Retirement Plan Consulting
- Voluntary Benefits

GLOBAL REACH. LOCAL PRESENCE.

150+ countries with client service capabilities
680+ sales & services offices
21,500+ employees

SHARED VALUES + PASSION FOR EXCELLENCE = PROMISES DELIVERED

The Gallagher Way
25 tenets that have guided a team-oriented culture for 30+ years

Social Responsibility
Company-wide focus on Ethical Conduct, Employee Health and Welfare, Environmental Integrity and Community Service

World’s Most Ethical Companies®
Ethisphere Institute: 2012 – 2016

“Highest in Customer Satisfaction among Brokers for Large Commercial Insurance”
J.D. Power: 2015®

© 2016 Arthur J. Gallagher & Co. | www.ag.com

1. As of 12/31/15
2. Arthur J. Gallagher & Co. received the highest numerical score among brokers for large commercial insurance in the J.D. Power 2015 Large Commercial Insurance Study. Based on 1,285 responses measuring 16 brokers and experiences and perceptions of large commercial insurance insureds, surveyed in April-August 2015. Your experiences may vary. Visit jdpower.com.
AJG Resources

- Knowledge Center at [www.ajg.com/HigherEd](http://www.ajg.com/HigherEd)
- Risk Management Tip; monthly
- Think Tank; annual white papers on best practices
- Risk Management one-off issues: two prior university risk managers to address
- Industry & Coverage niche resources with a higher education knowledgeable individual – Cyber [https://eriskhub.com/gallagher](https://eriskhub.com/gallagher)
AJG Resources cont.

- Loss Control
- Claim advocacy
- Crisis preparedness, response and continuity of operations consulting
- ERM consulting
- Property fire protection engineering plan review, special emphasis on libraries, museums, historic buildings
Specialty and Niche Resources

College or University

Higher Education Practice
Brokerage and Risk Management Services

Risk Management Consultants
John Watson
Beth Carmichael

ARTEX
Captive Administration & Consulting

APEX
Actuarial Consulting, Loss Reserve analysis, Retention analysis, self insurances funding requirements

Gallagher Basset
Third Party Administrative Loss Control

Benefits
Group Health Insurance
Voluntary Products
Life/Retirement Wellness

Student Insurance
Health, sports, study abroad, event cancellation, camps, renters property

RPS
Wholesale and Reinsurance

Niches

Aviation
Cyber
Construction
Environmental
Fine Arts
Student Insurance
Terrorism

© 2016 ARTHUR J. GALLAGHER & CO. | BUSINESS WITHOUT BARRIERS®
Questions?