



Arthur J. Gallagher & Co.
BUSINESS WITHOUT BARRIERS®

University of Alabama System

Gallagher Higher Education Resources

ALEX BURTON & CHRIS LUEDERS

ANY CHALLENGE. ANY RISK. ANYWHERE IN THE WORLD.

Grow your business with confidence by protecting your future and ensuring that your employees are securely invested in it. Gallagher's holistic approach keeps your best interests in focus.



Commercial Insurance & Risk Management

- Alternative Risk & Captives
- Casualty
- Commercial Surety & Bonds
- Financial Products
- Global Risk Management
- Loss Control
- Management Liability
- Multinational Client Services
- Property
- Small Business
- Trade Credit & Political Risk
- Workers Compensation
- Claims Advocacy
- Cyber Liability
- Environmental
- Fine Arts
- Private Client & Personal Insurance
- Terrorism

Benefits & HR Consulting

- Exchanges
- Executive Benefits
- Health & Welfare
- Healthcare Analytics
- Human Resources & Compensation
- Institutional Investment & Fiduciary Services
- Life/Wholesale
- Multinational Benefits & Human Resources
- Retirement Plan Consulting
- Voluntary Benefits

**HIGHLY SPECIALIZED.
DEEP EXPERTISE.**

21+
Industry Practices



**GLOBAL REACH.
LOCAL PRESENCE.**

150+ 
countries with client service capabilities

680+ 
sales & services offices

21,500+ 
employees¹

**SHARED VALUES +
PASSION FOR EXCELLENCE =
PROMISES DELIVERED**

The Gallagher Way
25 tenets that have guided a team-oriented culture for 30+ years

Social Responsibility
Company-wide focus on Ethical Conduct, Employee Health and Welfare, Environmental Integrity and Community Service

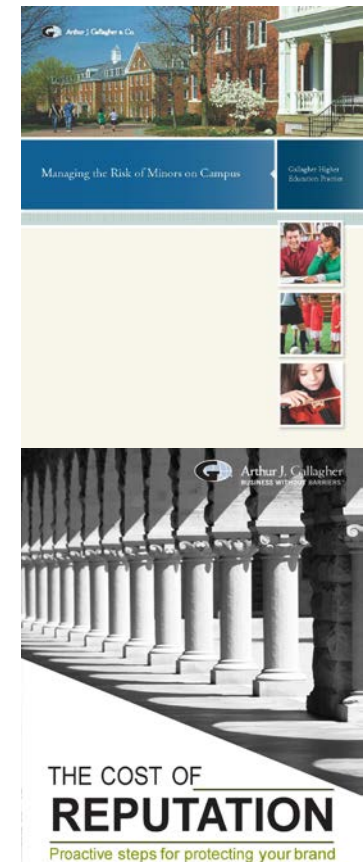
World's Most Ethical Companies[®]
Ethisphere Institute; 2012 - 2016

"Highest in Customer Satisfaction among Brokers for Large Commercial Insurance"
J.D. Power; 2015²

¹As of 12/31/15
²Arthur J. Gallagher & Co. received the highest numerical score among brokers for large commercial insurance in the J.D. Power 2015 Large Commercial Insurance Study. Based on 1,285 responses measuring 5 brokers and experiences and perceptions of large commercial insurance insureds, surveyed in April-August 2015. Your experiences may vary. Visit jdpower.com.

AJG Resources

- Knowledge Center at www.ajg.com/HigherEd
- Risk Management Tip; monthly
- Think Tank; annual white papers on best practices
- Liability Benchmark Report; bi-annual
<https://www.ajg.com/media/1699169/2016-liability-benchmark-report.pdf>
- Risk Management one-off issues: two prior university risk managers to address
- Industry & Coverage niche resources with a higher education knowledgeable individual – Cyber
<https://eriskhub.com/gallagher>

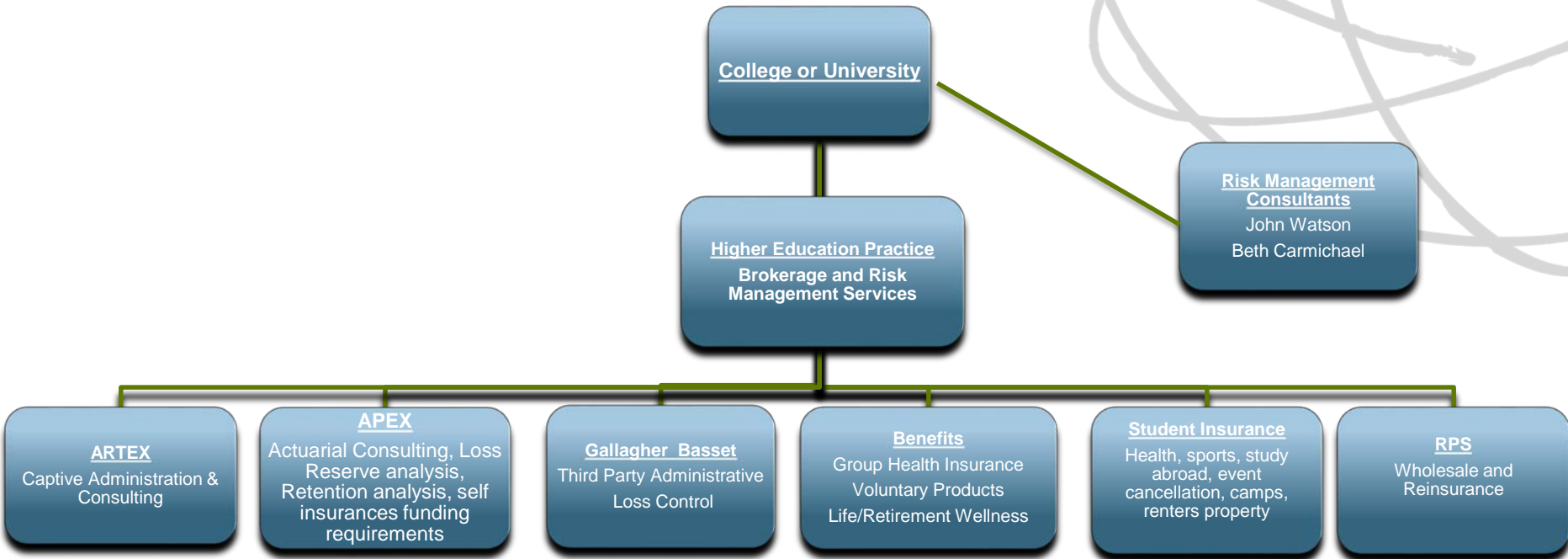


AJG Resources cont.

- **Loss Control**
- **Claim advocacy**
- **Crisis preparedness, response and continuity of operations consulting**
- **ERM consulting**
- **Property fire protection engineering plan review, special emphasis on libraries, museums, historic buildings**



Specialty and Niche Resources



Niches

- Aviation
- Cyber
- Construction
- Environmental
- Fine Arts
- Student Insurance
- Terrorism



Questions?



Arthur J. Gallagher & Co.
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Thank You

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